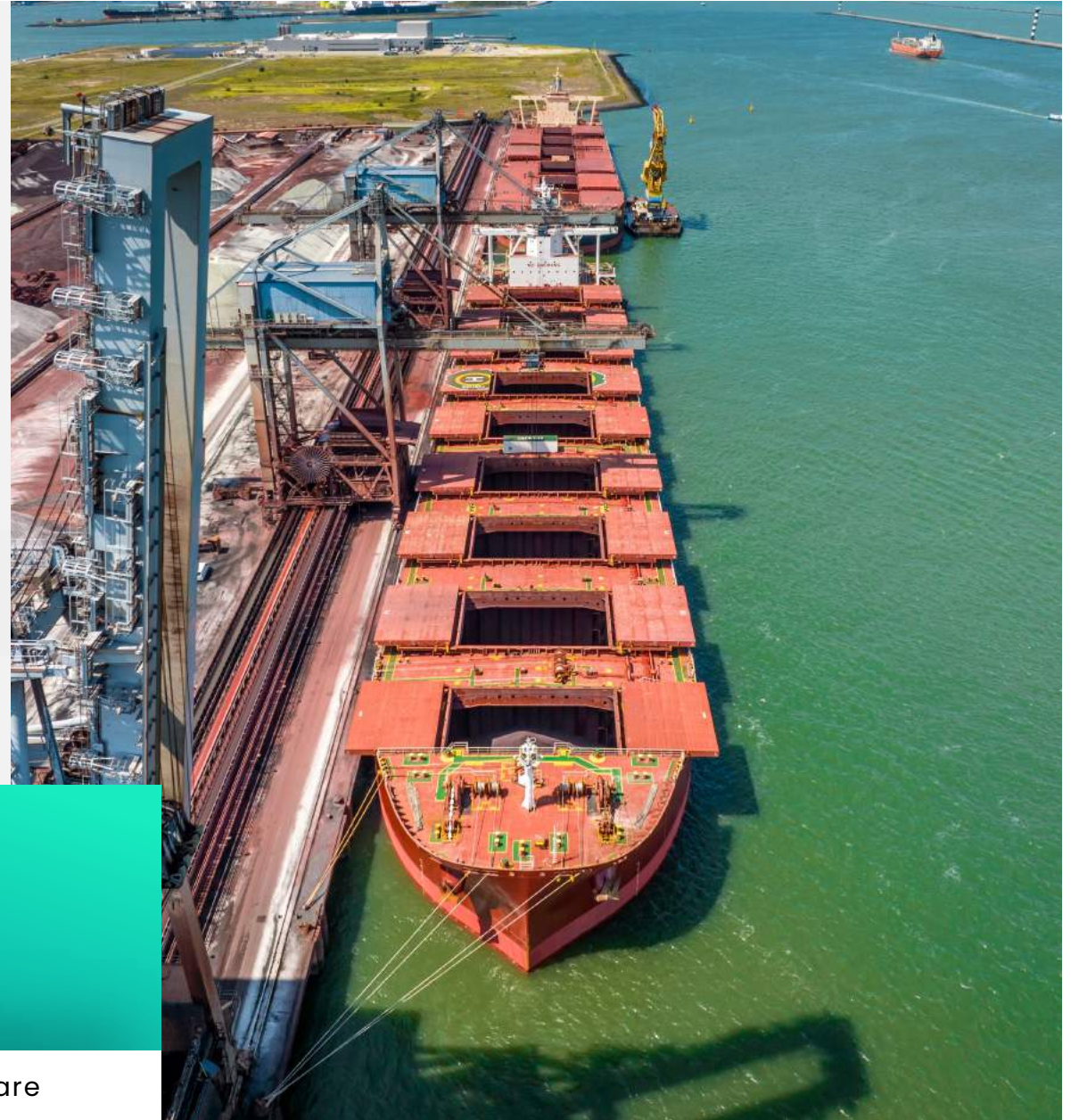




Reducing vessel waiting time by  
arrival optimization

Software



## AGENDA

# How to improve terminal processes with smarter incoming vessel arrival management

- 01 INTRODUCTION
- 02 CURRENT CHALLENGES
- 03 IMPROVED SYSTEM – OVERVIEW AND BENEFITS
- 04 Q&A



## INTRODUCTION

# We are addressing the “hurry and wait” issue

- Founded in 2023
- Based in Germany
- Backed by Europe’s leading maritime venture studio  
Flagship Founders



# UNDERLYING ISSUE

## Lack of visibility and misaligned incentives

FOR  
TERMINALS



### Missing terminal lineup visibility

Multiple and conflicting  
information sources of vessel  
ETAs.



### Misaligned Stakeholder Incentives

Fuel savings are often less  
than the demurrage for  
owners.



FOR  
OWNERS



## CHALLENGE

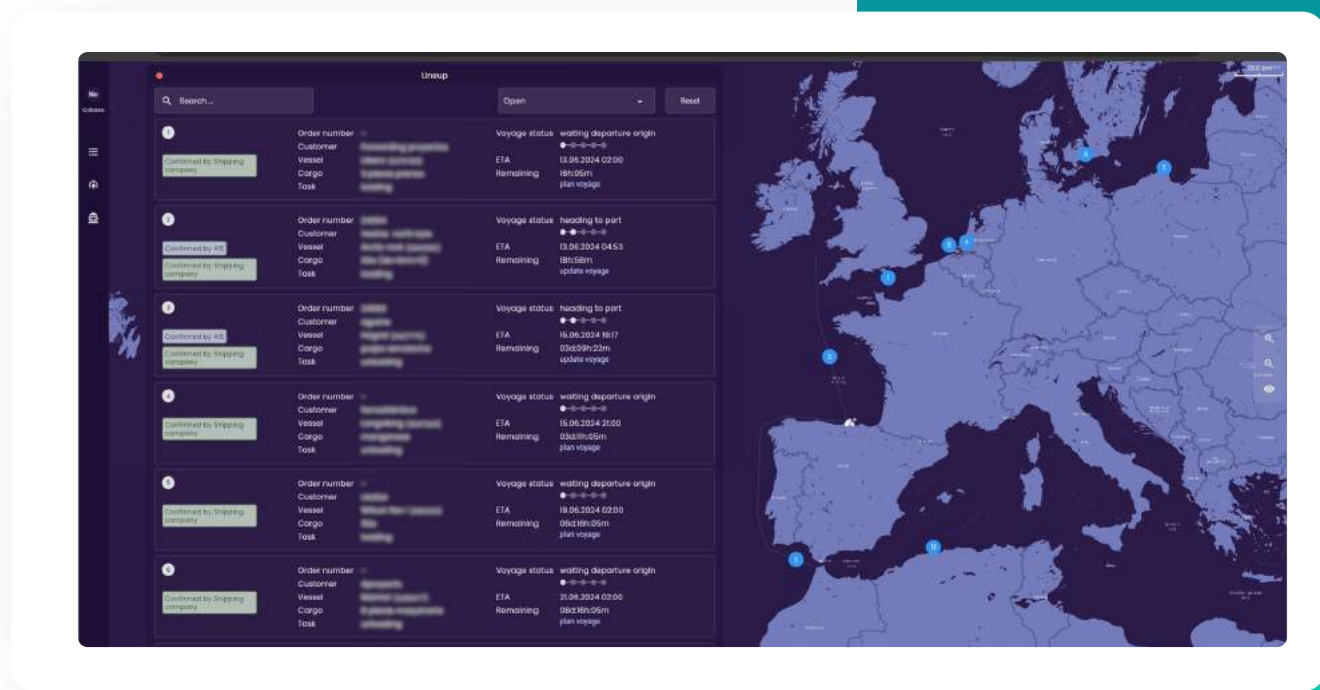
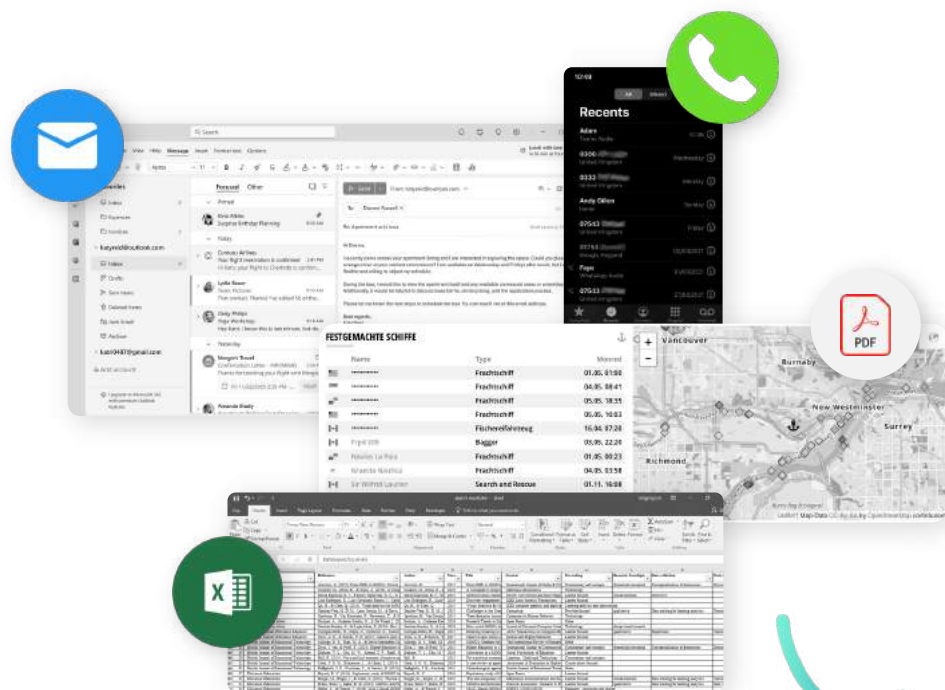
# Proactively managing vessel arrivals is difficult

- Various sources with different information for vessel ETA
- Last minute changes
- Difficult to keep track in real-time



## SOLUTION

# Full visibility of arrival schedules and potential berth availability conflicts

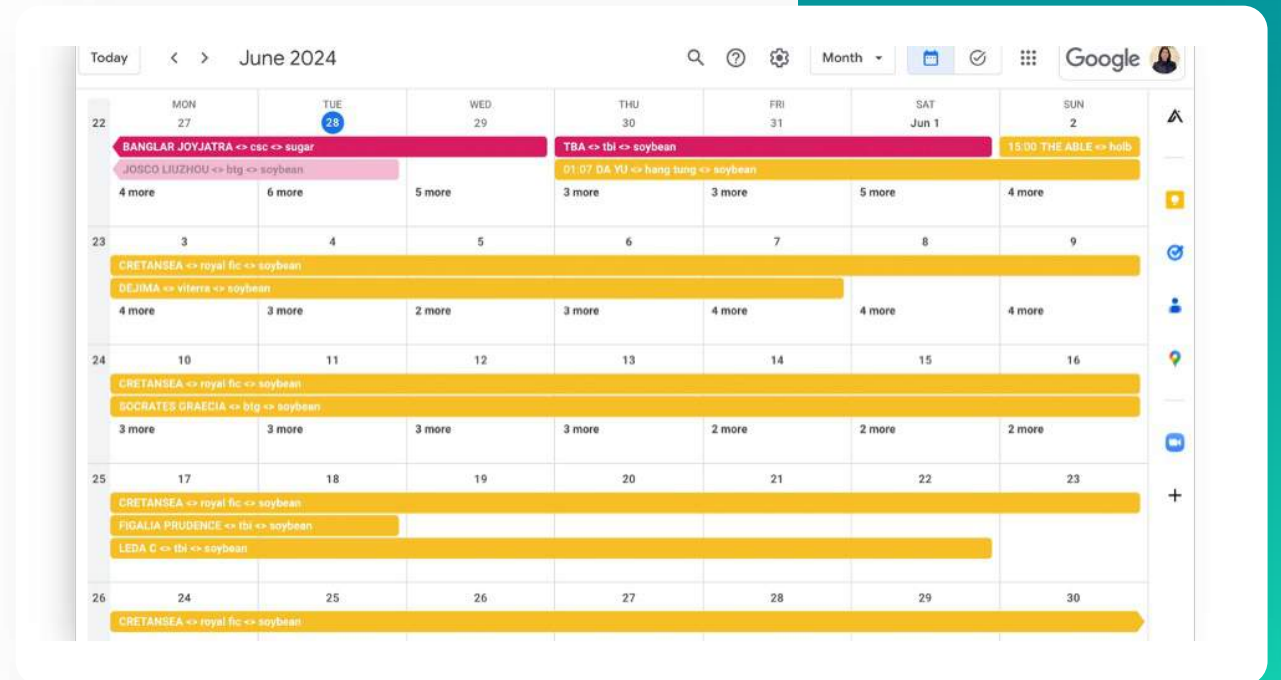


Single source of truth

## SOLUTION

# Calendar integration for easy overview

- Automatic data sync
- Outlook and Google Calendar
- Manage berthing conflicts proactively



## ADVANTAGES

# Benefits of efficient vessel arrival pre-planning



### Maximize Utilization

- Optimal resource allocation



### Higher Productivity

- Increase throughput

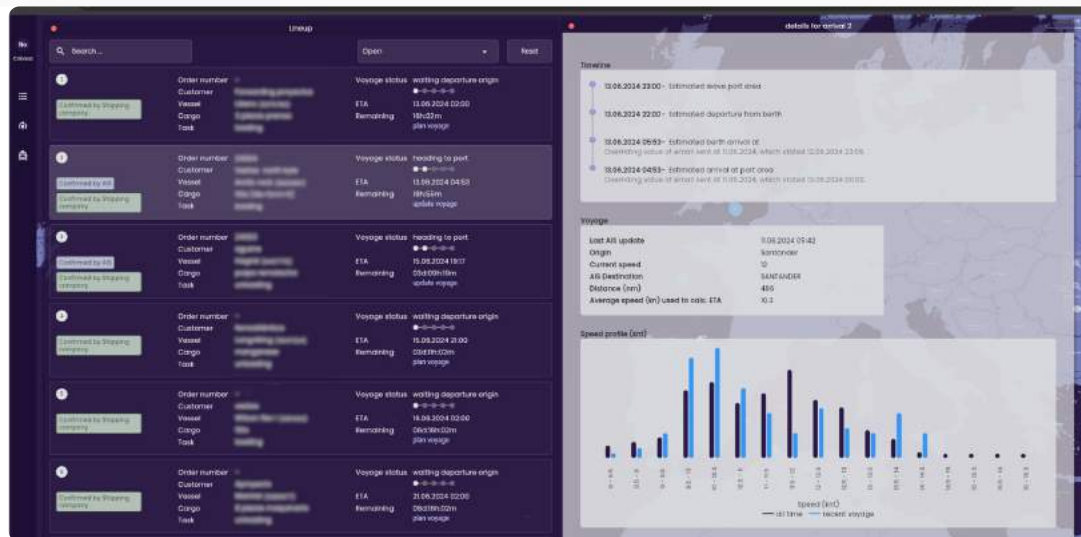


### Customer satisfaction

- Improved collaboration



# Terminal Dashboard

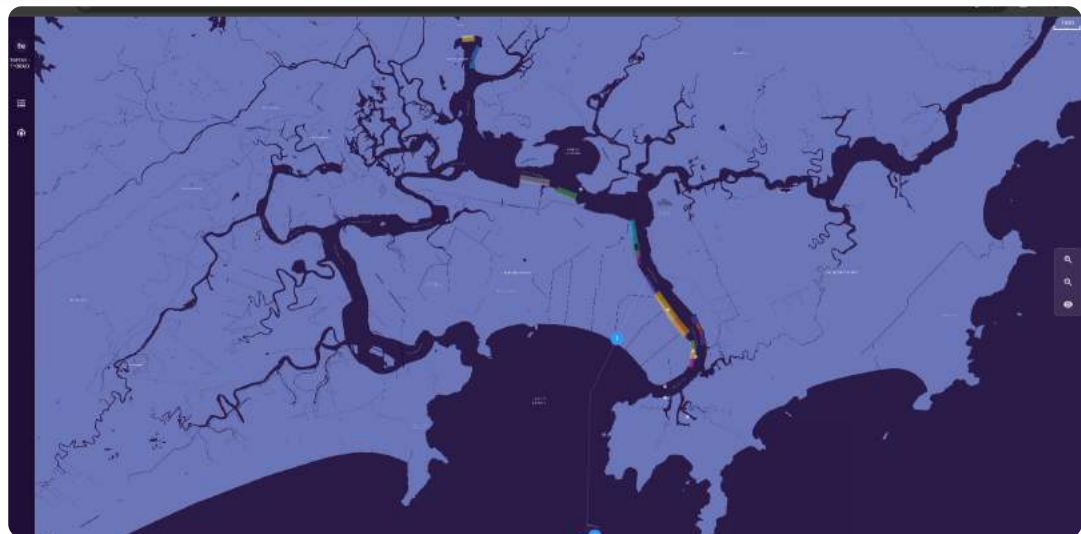


Single source of truth for vessel arrivals

Outlook calendar integration

Predicted and recorded timesteps

Alerts and collaboration





# Manage vessel traffic proactively.



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[Book a meeting](#)

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